
Qualifications Summary

- Significant technical experience with a diverse background and the ability to learn any heterogeneous systems environment, and/or local and wide area network.
- Provided technical leadership to personnel and technical direction in management positions. Independently motivated.
- Extensive hands on experience in designing, executing, and managing hardware/software solutions with Linux, UNIX, and Microsoft Windows.
- Familiar with, and can install, configure, and administrate all aspects of TCP/IP and Microsoft networks including web, email, DNS, application, database, development, and file servers.
- Experienced with server, desktop, and notebook hardware including various peripherals as well as Ethernet network architecture, including switches, routers, wireless, and firewalls. Familiar with virtualization and SAN design.

Work History

2007-2010: Account Manager CDW Corporation Vernon Hills, IL

- Provided complete pre- and post-sales customer support for one of the largest business to business national value added resellers in the United States.
- Managed network hardware, software, and services sales to medium and large corporate information technology departments.
- Marketed numerous computer product lines including Hewlett Packard, Cisco, NetApp, EMC, Microsoft, VMware, Symantec, IBM, Lenovo, Adobe, Red Hat, Novell, Oracle, Citrix, and many others.
- Managed a team of CDW/Partner Sales Representatives, and System Engineers to design, execute, and manage technology solutions.

1997-2006: IT Consultant Chicago, IL

- Provided IT consulting services to small and medium businesses for their server, desktop, notebook, local and wide area networking needs including hardware and software installation, configuration, and administration.
- Operating systems supported including numerous server and desktop versions of Linux, UNIX, and Windows.
- Server installations included Apache, Sendmail, DNS, HTML, PHP, UNIX Shell, Perl, SQL, and C/C++ source configuration and compilation.
- Applications installations including Microsoft Office and Adobe Creative Suite.
- Provided boutique ISP, web site hosting, and co-location services.

- Responsible for local area network with Sun Solaris UNIX, Fedora Linux, BSDI UNIX, and MS Windows Server/XPweb, email, DNS, application, database, development, and file servers.

**2000-2001: Senior Systems Engineer
Storage Technology Corporation
Chicago, IL**

- Provided pre-sales marketing technical support necessary to aid in the sale, installation, and use of StorageTek (Sun, now Oracle) products with open systems hardware or software products.
- Hardware product including tape, disk, and storageareanetworking.
- Software product categories including UNIX OS (Sun Solaris, HP-UX, IBM AIX) Microsoft (WS, Server) and backup applications (StorageTek, Veritas).

**1997-1999: IT Manager / UNIX Systems Administrator
WebPromote/Yesmail.com/Superhighway Consulting
Vernon Hills, IL**

- Supervised 5 employees, 3 contractors, and 2 consulting firms to develop extensive applications for in-house use and numerous public web sites.
- Lead UNIX Systems Administrator for 13 web, email, DNS, application, database, development, and file servers comprised of HP and Sun hardware running Solaris UNIX, BSDI UNIX, and Windows Server.
- Major project: successfully converted flat file database to highly scalable distributed Oracle database.
- Responsible for LAN/WAN with 60 sales, administrative, and developer workstations/notebooks comprised of various versions of Windows and Linux.

**1989-1997: Senior Account Manager
CDW Corporation
Vernon Hills, IL**

- Managed system and network product sales to retail and corporate accounts, including Fortune 500. Product lines including IBM, Compaq, Hewlett Packard, AST, Toshiba, Microsoft, Novell, and many others.
- First two years also held position of Assistant Manager and Novell systems administrator at Chicago showroom. Responsibility of opening and closing, entrusted with keys and alarm codes.
- Received Employee of the Month award for sales record while handling both Manager and Assistant Manager duties at the Chicago showroom, never earned previously by an Account Manager, rarely since.